



MAB Auditing LLC

Audit | Reporting | Advisory

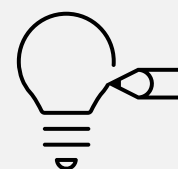


ALTAIR STRATEGY



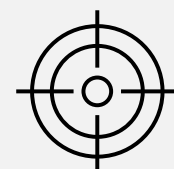
Who we are

Majid Al Bahri Auditing (MAB) is a premier audit and advisory firm based in the UAE, committed to delivering high-impact financial assurance, regulatory compliance, and business advisory services. **Licensed by Ministry of Economy in the UAE, Founded in 2014,** With a client-centric philosophy and sector-specialized teams, we empower businesses to navigate complex financial environments and achieve sustainable growth.



Vision

To be the most trusted and innovative audit and assurance partner in the UAE, recognized for delivering regulatory confidence, strategic insight, and measurable value to businesses across the region.



Mission

To deliver independent, high-quality audit and advisory services that drive compliance, financial clarity, and sustainable business growth in the UAE and beyond.



Our Expertise

Audit & Assurance

Financial Reporting Advisory

Taxation & Regulatory

Business Advisory



Locations

- ❖ United Arab Emirates (UAE)
- ❖ Kingdom of Saudi Arabia (KSA)
- ❖ India
- ❖ East Africa



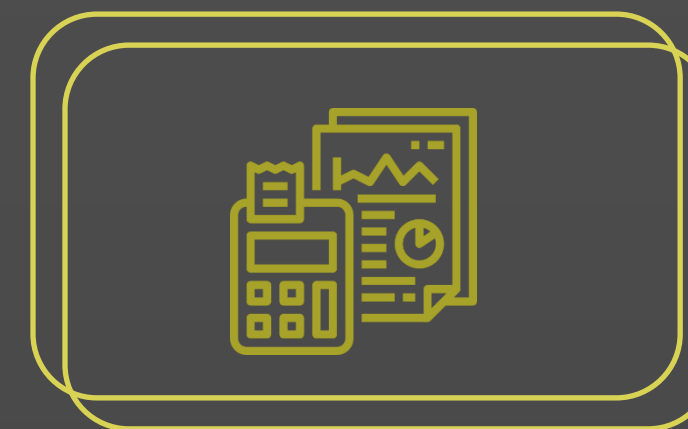
Audit & Assurance

Audit and assurance services in the UAE are governed by robust regulatory frameworks aimed at enhancing financial transparency, corporate governance, and investor confidence.

These services are critical for entities operating in mainland, free zones, and offshore jurisdictions, especially with the growing emphasis on corporate tax (CT), VAT economic substance, and anti-money laundering (AML) compliance.

We cater clients of all scale from multinationals to SMEs. We have specialized teams to cater clients of different scales.

We are licensed by MoE (Ministry of Economy) UAE to conduct audits for entities in UAE.



We undertake:

- ❖ **Statutory Audits**
- ❖ **Regulatory Compliance Audits**
- ❖ **IFRS Advisory & Financial Reporting Support**
- ❖ **Due Diligence Reviews**
- ❖ **Internal and Risk based Audits**
- ❖ **Agreed upon procedures**

Tax & Regulatory

Tax and regulatory services in the UAE have become pivotal for businesses considering the evolving fiscal landscape and the introduction of comprehensive economic regulations.

The UAE's shift from a zero-tax regime to a structured tax framework demands proactive compliance, strategic planning, and robust governance mechanisms. This covers both direct taxes and indirect taxes.

We have successfully restructured multinational groups across both mainland and free zone jurisdictions in the UAE, ensuring tax-efficient, legally compliant, and strategically aligned entity structures tailored to evolving regulatory frameworks.

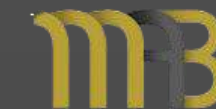
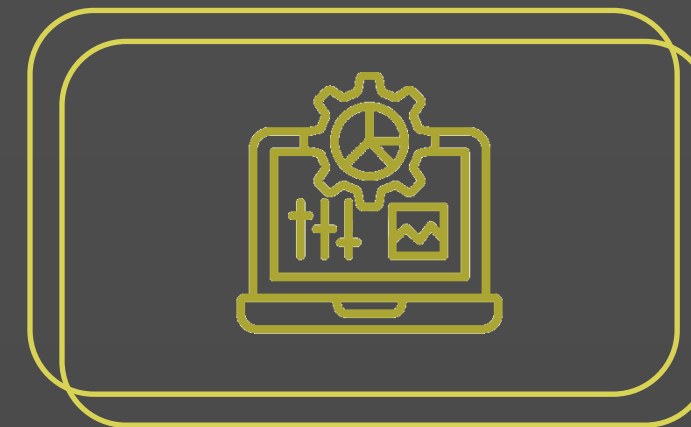
We ensure meticulous execution of tax compliance with a zero-error approach, and have successfully secured tax refunds through proactive engagement with the tax authorities



We undertake:

- ❖ **Corporate Tax advisory & compliances**
- ❖ **Transfer Pricing advisory & compliances**
- ❖ **VAT Compliance & Advisory**
- ❖ **Free Zone & Mainland Regulatory Compliance**
- ❖ **AML & CFT Compliances**

Business Advisory



Business advisory services in the UAE play a critical role in guiding investors and corporates through the complex legal, regulatory, and operational frameworks governing entity formation and closure.

With over 40 free zones, distinct mainland regulations, and evolving compliance mandates, strategic advisory is essential for both entry and exit planning.

Regulatory Authorities Covered

- Department of Economic Development (DED)
- Free Zone Authorities (DIFC and various other freezones.)
- Federal Tax Authority (FTA)
- Ministry of Economy (MoE)
- Dubai Courts & Notary Public (for liquidations)

We cover Business Incorporation Advisory

- ❖ **Inbound Structuring** (Tax-efficient & compliant entity setup)
- ❖ **Outbound Structuring** (Tax-efficient & compliant entity exits)
- ❖ **Selection of Jurisdictions in both above cases**
- ❖ **Cross border operations advisory**
- ❖ **Regulatory approvals and license applications**
- ❖ **Banking related compliances**
- ❖ **Sector-specific licensing (e.g., financial services, tech, real estate)**

Our Team



Mohamed Z. Anas, Founder & Managing Director

Qualifications

Anas holds a Master's degree in Finance from the University of Madras, Tamilnadu India and a Bachelor's degree in Accountancy from Jamal Mohamed College, Bharathidasan University, Trichy, India.

Brief Introduction

Mohamed Anas is the Founder and Managing Director of Majid Al Bahri Accounting & Auditing LLC (MAB), a prominent professional services firm headquartered in Dubai, UAE. With over three decades of cross-border experience in accounting, finance, and audit, Anas has been instrumental in steering MAB's growth and establishing its reputation in the GCC region.



Majid Essa Abdulla AlBahri CEO

Qualifications

Majid holds a Master's degree in Business Administration (MBA) from the University of Wollongong in Dubai and a Bachelor's degree in Accountancy from Emirates University.

Brief Introduction

Majid currently serves as the Chief Executive Officer and Partner at Majid Al Bahri Accounting & Auditing LLC (MAB). He brings over 15 years of experience in the retail sector and has previously held noteworthy roles at Dubai Municipality, contributing to a distinguished career spanning more than two decades.



Parth Pandya

✉ parth.pandya@mabaudit.ae

Qualifications

Chartered Accountant (ICAI India), CPA (Ireland), Bachelor of Commerce

Brief Introduction

Parth is an experienced Chartered Accountant with expertise in Indirect Taxes (VAT, GST & excise) and Direct Taxes (corporate taxes, International tax matters, DTAA and Transfer Pricing) of multiple jurisdictions (India, UAE, KSA & Oman). He has sizeable work Experience in Middle East and has gained experience from top consulting firms and regional conglomerates. He has handled major projects on tax implementations in India and Middle east in both direct tax and indirect taxes.



Jitendra Gurnani

✉ Jitendra.gurnani@mabaudit.ae

Qualifications

Chartered Accountant (ICAI India), Bachelor of Commerce

Brief Introduction

Jitendra is a Chartered Accountant and Bachelor of Commerce graduate with sizeable years of diverse experience, in global import-export houses and distribution multinationals in commercial and finance domain. His career highlights include his contribution to tax compliance, audit, and financial management within an international context. Jitendra's strong foundation in accounting and taxation, coupled with his international experience, make him an asset in the field of finance and audit.



Akshat Shah

✉ akshat.shah@mabaudit.ae

Qualifications

Chartered Accountant (ICAI India), CPA (Ireland), Masters of Commerce, Bachelor of Commerce

Brief Introduction

Akshat Shah, is a seasoned finance professional with an impressive portfolio of qualifications and international experience. He has collaborated effectively with various CPA firms, streamlining processes for optimal efficiency. He is an expert in Internal Audit and VAT Compliance and other legal compliances. In his role as a Compliance Specialist at an Australian Firm in Gift City, he specialized in Self-Managed Superannuation Funds (SMSF) compliance and ensured strict adherence to Australian financial regulations. Akshat has also completed his AICA level 1 with Institute of Chartered Accountants of India.



Irfan Hameed

✉ irfan@mabaudit.ae

Qualifications

Chartered Accountant (ACCA), Bachelor of Commerce

Brief Introduction

A highly skilled Finance Manager and ACCA with an international career spanning manufacturing, textile labels manufacturing, hospitality and hotels, construction contracting, ownership association management, and trading across UAE, Ethiopia, and Pakistan. Proven expertise in financial management, reporting, risk mitigation, and strategic planning, with notable achievements including reducing overdue accounts from 40% to 15%, undertaking recoveries from delinquent clients, and restructuring finance departments to improve efficiency.



Asan Ibrahim

✉ ibrahim@mabaudit.ae

Qualifications

Masters of Commerce

Brief Introduction

Ibrahim is an audit associate and office manager. He is responsible for ensuring the efficient functioning of daily office operations. This role involves supervising administrative staff, managing office supplies and vendor relationships, maintaining records and compliance, and supporting senior management with scheduling and coordination. The manager also plays a key role in streamlining processes, improving operational workflows, and maintaining a productive work environment, thereby contributing to the overall organizational efficiency.



Mohamed Kuraishi

✉ kuraishi@mabaudit.ae

Qualifications

Masters of Commerce

Brief Introduction

Kuraishi is an audit assistant responsible for ensuring the accuracy and integrity of financial records in line with applicable regulations and standards. The role involves conducting detailed audit fieldwork, reviewing financial statements, testing internal controls, and preparing comprehensive audit reports. In addition, the associate ensures compliance with IFRS and VAT requirements, reconciles bank and tax records, and manages financial data analysis to identify discrepancies or potential risks.

Select Clientele & Case Studies

Select Clientele – Audit & Advisory



Mohammed Bin Al Makhtom Know ledge Foundation (MBRF), Dubai UAE

MBRF aims to empower future generations and enable them to devise sustainable solutions to facilitate the process of knowledge and research in the Arab World. The Foundation is committed to create knowledge-based societies throughout the region by funding research projects, activities, and initiatives. It nurtures ideas and innovation while focusing on its main pillars which are education, entrepreneurship, and research & development.

MAB: Advisory and Audit



Orient Oil Company LLC, Sharjah, UAE

Founded by His Highness Shaikh Faisal Bin Khalid Al Qassemi (Chairman of The Board) and Mr. Yahya Ahmed Suliman (Managing Director & C.E.O.) in 1993, the Core Business of Orient Oil Company LLC is Physical Fuel Cargo and Bunker Trading . The Company has two shore terminals tankage inside Khalid Port Sharjah. The Tanks are Connected by Sub - Terranean piggable pipelines to the Port Quay for Direct Transfer of Fuels to and from ships.

MAB: Advisory and Audit



Connect Switchgear, Sharjah, UAE

Connect Switchgear is a UAE-based manufacturer and supplier specializing in low voltage (LV) switchgear and power distribution solutions. The company primarily caters to sectors such as construction, utilities, infrastructure, and oil & gas, delivering high-quality, fully type-tested assemblies compliant with IEC standards.

MAB: Advisory and Audit

Select Clientele – Audit & Advisory



Radiant Star Group of Companies, Dubai, UAE

Radiant Star Group is a diversified conglomerate headquartered in Dubai, United Arab Emirates, established in 2013. Under the leadership of Founder and Managing Director Abid Junaid, the group has expanded its footprint across the UAE, Qatar, India, Africa, and the CIS countries. The organization operates across multiple sectors, including property development, commodity trading, contracting, facilities management, and food & beverage services .

MAB: Advisory and Audit



National Elevators, UAE

National Elevators is a seasoned player in the vertical transportation sector, with a robust presence in the UAE since its inception in 1986. The company specializes in the supply, installation, modernization, and maintenance of elevators, escalators, travelators, and dumbwaiters, catering to a diverse clientele across residential, commercial, and industrial domains.

MAB: Advisory and Audit



OSA Engineering, Sharah, UAE

OSA Engineering, established in 1998 in the UAE by Indian entrepreneurs, has evolved into a prominent manufacturer and supplier of capital equipment and engineering services across the Middle East, Africa, and Asia. The company specializes in the design, fabrication, and installation of stainless-steel tanks, pressure vessels, and water treatment systems, serving industries such as oil & gas, chemical, petrochemical, energy, desalination, food & beverages, and process industries.

MAB: Advisory and Audit

Select Clientele – Audit & Advisory



Al Samiah Furniture, Sharah, UAE

Al Samiah Furniture, established in 2006, is a prominent UAE-based company specializing in a comprehensive range of carpets and flooring solutions. Headquartered in Industrial Area 11, Sharjah, the company has solidified its position as a leading importer and distributor in the region.

MAB: Advisory and Audit



Atelier Innovation, Dubai,, UAE

Atelier Innovation established on 2008 to provide interior turnkey solution for any commercial and residential space. They started with team of professionals with believe in a collaborative partnership approach with our clients.

MAB: Advisory and Audit



Aristo Star, Dubai, UAE

Aristo Star General Trading LLC, established in 2006 and headquartered in Dubai, UAE, is a specialized technology solutions provider focusing on enhancing customer experience through digital transformation. The company offers a suite of products and services designed to optimize customer journeys and streamline business operations across various sectors, including healthcare, banking, retail, government, and education.

MAB: Advisory and Audit

Select Clientele – Audit & Advisory



Amalgam, Umm Al Quiwan, UAE

Amalgam is a diversified business group headquartered in the UAE, with operations spanning multiple sectors across the Middle East and Asia. The group is known for its strategic investments and partnerships in areas such as: Marine and Shipping Services, Oil and Gas Support Services, Engineering and Industrial Solutions, Healthcare and Life Sciences, Hospitality and Real Estate

MAB: Advisory and Audit



Golis Energy, Hargeisa, East Africa

Golis Energy is a renewable energy company based in Hargeisa, Somaliland, established in 2004. The company specializes in the supply, installation, and servicing of solar and wind energy systems, catering to households, businesses, schools, health centers, and government institutions across Somaliland and the broader Horn of Africa region.

MAB: Advisory and Audit



Berbera Electricity Company, Hargeisa, East Africa

Berbera Electricity Company (BEC) is the principal electricity utility serving Berbera, Somaliland's strategic port city. Established as a state-owned enterprise, BEC underwent a significant transformation in 2014 when a consortium of local investors acquired it, leading to substantial modernization and expansion efforts. Today, BEC operates as a vertically integrated utility, managing the full spectrum of electricity services from generation to distribution.

MAB: Advisory and Audit

Select Clientele – Audit & Advisory



National Group of Companies, UAE & East Africa

National Group of Companies (NAGCO), headquartered in Hargeisa, Somaliland, is a diversified conglomerate with operations spanning across Somaliland, Somalia, the United Arab Emirates, Djibouti, and Ethiopia. Established in 1991, NAGCO has positioned itself as a leading entity in the Horn of Africa, delivering a broad spectrum of products and services across multiple sectors.

MAB: Advisory and Audit



Immex Courier, Dubai, UAE

Immediate Courier Express LLC (Immex) is a Dubai-based logistics provider specializing in both business-to-business (B2B) and business-to-consumer (B2C) delivery services. Established in 2001, the company has over two decades of experience in the freight and package transportation industry.

MAB: Advisory and Audit



Petraoil, Dubai & East Africa

Petra Oil DMCC is a Dubai-based petroleum trading company and a subsidiary of the Buhari Holding Group, a prominent UAE conglomerate with diversified interests across property, construction, engineering, energy, and trading sectors. Petra Oil specializes in the production and global distribution of bitumen and other petroleum products.

MAB: Advisory and Audit

Select Clientele – Audit & Advisory



Al Qasimi Group LLC and its group companies, UAE

The Al Qasimi Group is engaged in Local Insurance and Investment, Industrial and Construction, Oil Services, Travel and Tourism, Hotels, Transport, Irrigation Services, Finance, Restaurants, and Hospitality Business. Its main office is located in Sharjah, United Arab Emirates. The success of the Group is rooted to His Excellency Sheikh Faisal Al Qassemi's professionalism, integrity and dedication.

MAB: Advisory and Tax



Mirfa IBC and its group companies, UAE

Mirfa IBC Group is one of the leading real estate developers in UAE. , Mirfa IBC goes above and beyond to provide affordable luxury residences. They also offer financing options that simplify customers' lives by providing hassle-free payment plans. The group has already completed 6 high end projects in the UAE.

MAB: Advisory and Tax



Sutsnax General Trading FZE and its group companies, UAE

Sutsnax is a complete solution provider specializing in Automotive Original Equipment Manufacturers and diversifying into futuristic business verticals involving Printed Electronics and Innovative Technologies. Our services include strategic business consulting, focused product development, and execution of comprehensive projects aligning with business plans as well as on-site customer service to help create synergies with our partners and clients

MAB: Advisory and Tax

Select Clientele – Audit & Advisory



Covenant InfoTech DMCC, Dubai, UAE

Covenant Group is a leading technology integration and support services company with 18+ years of experience delivering value-driven telecom, enterprise, and cybersecurity solutions. Founded in Dubai, Covenant has grown into a trusted partner for governments, enterprises, and global technology giants across India, the Middle East, Africa, and beyond.

MAB: Advisory and Tax



IRAZ Real Estate Development LLC, Dubai, UAE

At the core of Iraz is a story that reflects the development of the UAE. With successful track records across different businesses in Middle East and global markets, they seized the opportunity to venture into the flourishing real estate landscape of the UAE, bringing Iraz into existence.

MAB: Advisory and Tax



Arco Group Dubai, UAE

For over 40 years, ARCO has been redefining construction with innovation, quality, and reliability. From design to delivery, Arco craft spaces that inspire and endure.

MAB: Advisory and Audit

Select Clientele – Audit & Advisory



Zeta Fund and Zeta Asset Management company (ZAMC), Dubai, UAE

Founded in 2023, ZAMC based in DMCC aims to establish itself as a pioneer in algorithmic trading. With a team of experts possessing deep quantitative and financial knowledge, we've developed proprietary algorithms and trading strategies designed to deliver consistent, risk-adjusted returns for our clients. We are dedicated to delivering superior results by harnessing the power of technology and data analytics to optimize trading decisions.

MAB: Advisory and Tax



Manodev Developments, Dubai, UAE

Premium UAE based developer with projects across Dubai. Manodev's mission is to curate exclusive, impactful, luxurious, and sustainable lifestyle developments across the United Arab Emirates. Company's aim is to set new benchmarks in quality and sophistication, ensuring each project not only enhances the urban landscape but also fosters well-being and responsible living.

MAB: Advisory and Tax



Palmon Group, Dubai, UAE

Established in 1974 in Mumbai and relocated to Dubai in 1985, Palmon Group has evolved into a leading asset management company. We specialize in providing exceptional services in leasing, investments, management, and build-to-suit solutions.

MAB: Advisory and Audit

Select Clientele – Audit & Advisory



Thinkink Picturez Limited, Dubai, UAE

Thikink Pictiurez Limited is a BSE listed company involved in producing films and have been part of various Bollywood films.

MAB: Advisory and Tax



Greenhawk Group UAE

With over 10 years of experience in the supply and installation of interior solutions, our team is very experienced with all types of projects across all sectors of Industry, including Commercial & Government Buildings, Aviation, Hospitality, Education, Healthcare, Industrial Facilities and more. GreenHawk uses only trained and authorized partners for our installations. We ensure maximum quality standards are met, and the products are delivered to our clients in its best form and as intended.

MAB: Advisory and Tax

Select Clientele – Audit & Advisory



Sun & Sands Hotel, Duba, UAE

Sun and Sands Hotel is high rated property located in the Deira district of Dubai, United Arab Emirates. Situated on Al Rigga Road near the iconic Deira Clock Tower, the hotel offers convenient access to key attractions such as the Al Ghurair Centre, Gold Souk, and Dubai International Airport .

MAB: Advisory and Audit



Al Barq Printing Press, Dubai, UAE

Al Barq Printing Press LLC, established in 2002, is a prominent commercial printing company headquartered in Dubai, United Arab Emirates. Strategically located in Al Qusais Industrial Area 1, opposite Zulekha Hospital, the company has built a reputation for delivering high-quality printing solutions across various sectors.

MAB: Advisory and Audit



Print Souq LLC, UAE

Print Souq offers top notch printing services in UAE tailored to each business and individuals. The company is located in Al Quoz, the company has established themselves as one of the best printing companies in UAE combining advanced technology with a creative approach.

MAB: Advisory and Audit

Select Clientele – Audit & Advisory



Time Properties LLC Dubai UAE

Time Properties real estate group, working closely with sister companies, Hadi Consulting and Engineering and Square Meter Construction. Time Properties has delivered landmark projects such as Arabian Gate, Silicon Gates in Dubai Silicon Oasis, as well as Park Villas, Time Towers (Time 1, Time 2, Time 3) and K1 Residence in other communities.

MAB: Advisory and Audit



Al Safwa Radiology Center, Sharjah, UAE

A leading diagnostic imaging center in the UAE dedicated to providing accurate, efficient, and compassionate healthcare services. ASRC mission is to combine cutting-edge imaging technology with the expertise of our highly skilled radiologists and medical professionals to ensure precise diagnoses and exceptional patient care.

MAB: Advisory and Audit



Witthal Energy Group FZCO

A distinguished sustainable energy trading company in the United Arab Emirates, strategically positioned to leverage the UAE's status as a global trade hub. WEG are dedicated to trading high-demand commodities and industrial solutions essential for driving industrial progress and economic growth.

MAB: Advisory and Audit

Select Clientele – Audit & Advisory



The University Leadership Council, Dubai UAE

The University Leadership Council (ULC) is uniquely positioned to drive impact across the ecosystem of academic institutions of higher learning in the UAE, as it has positioned itself since its inception to be acting as a lynchpin between (i) Academia, (ii) Public Sector and (iii) Private Sector, at the service of this country's Youth. The ULC has also maintained an independent perspective over the years, and succeeded in establishing strong trust-based relationships with all key stakeholders, and benefited from the unwavering support and distinguished patronage of His Highness Sheikh Nahayan Mubarak Al Nahayan, UAE Minister of Culture and Knowledge Development

MAB: Advisory and Audit



Aspin AHK Holding Group, Dubai, UAE

Aspin Holding LLC is managed by expert teams have sharpened their deep knowledge and devotion to establish strong, sustainable and profitable businesses. An unparalleled collaboration of exceptional expertise when it comes to real estate development, lead consultancy and sponsorship, engineering, construction, facility management, administration, education and therapy services for special children and introducing and marketing new brands of agricultural products, food and beverages.

MAB: Advisory and Audit



Witthal Energy Group FZCO, Dubai, UAE & Singapore

A distinguished sustainable energy trading company in the United Arab Emirates, strategically positioned to leverage the UAE's status as a global trade hub. WEG are dedicated to trading high-demand commodities and industrial solutions essential for driving industrial progress and economic growth.

MAB: Advisory and Audit

Case Studies on incorporations

Our team led the design and implementation of strategic entity setups across multiple UAE Free Zones. These initiatives were driven by a deep understanding of regional tax frameworks, aimed at aligning clients' business structures with operational and tax efficiency objectives.

Outcomes achieved for select cases

- ❖ **Establishment of a Family Offices and Holding entities in DIFC:** Facilitated the creation of a high-net-worth family office within DIFC, allowing for capital preservation and long-term wealth structuring.
- ❖ **Formation of a Centralized Group Treasury Companies:** Implemented a group treasury entities in a UAE Free Zone to centralize financial operations. This structure enhanced capital allocation, streamlined funding across global subsidiaries, and improved negotiating leverage with financial institutions.
- ❖ **Creation of a Regional Management Companies:** Set up a management entities to consolidate oversight functions across the GCC and EMEA markets. This entity centralized direction, enabling consistent governance and operational efficiencies across borders.
- ❖ **Setup of Investment & Management Holding Companies:** Structured a UAE-based holding company to attract and manage growth capital from regional and international investors. This vehicle supports strategic project expansions and optimizes equity inflow under favourable tax conditions.
- ❖ **Incorporation of Multiple Free Zone Operating Entities:** Advised and executed the formation of numerous operating companies in various UAE Free Zones. This initiative helped clients optimize tax positions, benefit from customs efficiencies, and maintain regulatory compliance.
- ❖ **Launch of R&D-Focused Companies:** Established dedicated research and development entities within innovation-driven Free Zones. These entities were structured to maximize eligibility for available tax incentives and foster innovation within the client organizations.

Case Studies on Tax operations

About the client

Global developer with presence in more than 5 countries & construction value exceeding USD 2 Billion

Team members role

Finance & Tax operations, Structuring entities in the UAE, Supply chain management operations

Outcomes achieved

- Achieved tax incentives by setting up optimum structure by setting up head quarters entity undertaking in-house treasury management functions and directional functions.
- Set up UAE structures to optimize tax implications on cross border movement of capital.
- Optimized material movements costs across India & UAE by setting up operations in designated zones. Undertook planning & controlling to comply with state rules on indirect taxes to obtain major tax refunds & outright exemptions.
- Ensured that fiscal incentives (like CEPA benefits) are availed on cross border transactions. This impacted products costing at base level.
- Set up process controls & exceptions to ensure that process deviations are well identified & rectified if the need be
- Managing finance & tax operations on day-to-day basis
- Managed all legal agreements & documentation by implementing contracts management systems
- Set up reporting function for stakeholder's communications and periodic actionable

Case Studies on SCM & Tax operations

About the client

UAE & India based distributor and supply chain company with presence in more than 10 countries

Team members role

Operations set up in Africa (South Africa Development Community region) and KSA, Supply chain set up, Finance & tax operations

Outcomes achieved

- Structured SADC and KSA entities to ensure optimum movement of goods and subsequent tax implications
- Supported client in their new projects in SADC and KSA by supporting their supply chain operations from the UAE
- Supported client in identifying bonded warehouse keepers to ensure that material/goods flow is not impacted by regional indirect taxes
- Supported client in setting up finance function and accounting function by liaising with bankers, auditors, insurance providers etc
- Set up a correct tax strategy to avoid any tax leakages in operating entities

Case Studies on Finance operations

About the client

US based contractor with presence in more than 3 countries

Team members role

Cost management, Tendering & Bidding management, Finance & Tax operations, company administration & automations

Outcomes achieved

- Designed & supported client in implementing cost reconciliation mechanism to manage materials & supplies related costs
- Designed & implemented tendering & bidding processes which resulted into accurate margin management
- Managed supply chain operations end to end which resulted into optimization of freight costs, material movement costs & other transit related costs.
- Formed processes to support marketing team by providing them real time data on material & products pricing
- Handling finance & tax operations on day-to-day basis

Case Studies on Finance operations

About the client

UAE based distributor with presence in more than 4 countries with a revenue topline of more than AED 1.50 billion.

Team members role

Tax re-structuring, Receivables management, Tax management, Trade support

Outcomes achieved

- Incorporated free zone entities to achieve group tax efficiencies.
- Designed & supported client in implementing robust receivables monitoring systems which resulted in improved working capital cycles, reduced marketing/promotions costs & reduced exposure to bad debts
- Implemented group tax structure to ensure taxes are optimized at group level whilst maintaining high compliance levels
- Actively supported trade by identifying high margin products in 20,000 products SKUs population. Post identification, supported trade team by managing supply chain movements of the products from manufacturers to retailers

THANK YOU

Thank you for your attention! We look forward to collaborating.
Please reach out with any questions.



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Majid Al Bahri Auditing